

PNWARS Spring 2024 Meeting

Registered Attendees
as of 2/29/2024

Last Name	First Name	Title	Company Name
Adams	Danielle	Vice President of Sales & Marketing	MacMillan-Piper
Alves	Tracy	Vice President Sales and Marketing	Modesto and Empire Traction Company
Ashmead	Clint	VP Marketing	Sierra Northern Railway
Austin	Anastasia	AVP - Sales & Marketing, Merchandise	CPKC
Barnes	Ed	Director of Transportation	Mendocino Forest Products Company LLC
Bobb	Steve	Executive Vice President & Chief Marketing Officer	BNSF Railway
Boldt	Jason	BD Manager Industrial Products/Properties	Southern Railway of B.C
Boyter	Scott	General Manager	California Northern Railroad Company
Brown	Mariska	VP Business Development	Advanced Technology Innovations, Inc.
Buchholz	Samuel	Vice President - Locomotive	GATX Corporation
Calhoun	Jon	Director of Transportation	Hampton Lumber
Cartier	Pierre-Louis	Director, Logistics	INTERFOR CORP

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Last Name	First Name	Title	Company Name
Chaffee	Zachary	National Account Manager	Norfolk Southern Corp.
Cheasley	Peter	Chief Operations Officer	Windsor Transload - Essex Group
Chiniborch	Jon	Vice-President Business Development	Groupe Robert
Chow	Jeff	Market Manager	CN Rail
Christoffersen	Cory	Director - Merchandise Sales	CPKC
Contreras	Eric	Marketing Manager – Industrial Products	BNSF Railway
Cornell	Tony	Regional Sales Manager	Rescar
Cornfield	Elizabeth	Director, Business Development and Marketing	Genesee & Wyoming Canada Inc.
Cossette	Valerie	Senior Director, Business Development	Groupe Robert
Crisafulli	Josh	Vice President of Business Development	Kinley Construction
Crisafulli	Jeff	Director of Operations Commercial Construction	Kinley Construction
Dreier	Ryan	VP Industrial Products	BNSF

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Last Name	First Name	Title	Company Name
Dube	Nicholas	Director, Commercial & Business Development	Sultran Ltd - Pacific Coast Terminals
FAIRCHILD	NORIKO	Rail Traffic Manager	Hampton Lumber Sales
Farnsworth	Andrew	Business Development Manager	BNSF Railway
Gillen	Trevor	Director of Economic Planning	TTX Company
Gonzales	Steve	VP of Sales	Plastic Express
Gonzales	Frankie	Assistant General Manager	Portland and Western Railroad
Gooch	Jared	AVP Sales	Genesee & Wyoming Railroad
Goodwin	Lee	Division Transportation Manager	Boise Cascade Company
Grosche	Paul	Chief Sales Officer	American Truck and Rail Audits, Inc
HALL	TYLER	Manager - Logistics	CANADIAN FOREST PRODUCTS LTD
Henry	Robert	Vice President Logistics	Then Morning Star Packing Company
Hiscock	Alexandra	Sales Manager	Union Pacific
Hnatiuk	Travis	Account Manager	CN
Houser	Matthew	Vice President, Business Development	Cummins Inc

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Last Name	First Name	Title	Company Name
Huff	Matthew	Director of Logistics	Hoover Treated Wood Products
Icenhower	Taylor	Transportation Manager	Timber Products Company LP
Jappe	Michael	Sr Manager, Logistics	G3 Enterprises
Johnson	Brenda	Transportation Supervisor	Sierra Pacific Industries
Juhasz	Daniel	Group Manager	NORFOLK SOUTHERN
Kadau	Ted	Business Development	Top Rail Solutions
Karls	Don	Mgr Sales	BNSF Railway
Knapton	Vanessa	Senior Vice President	Cathcart Rail
Kotylak	Blake	Manager Sales	BNSF Railway Company Inc
Kreutzberg	Eric	Marketing & Sales	GWRR
Latimer	Hannah	Analyst	Longview
Lee	Keith	Senior Manager-Short line Development	Union Pacific Railroad
Leinweber	David	Sr. Director, Digital Solutions	Amsted Digital Solutions
LoSapio	Renee	Director, Sales & Marketing	Genesee & Wyoming (PSAP, PNWR, CSCD, OYLO)
Luk	Chris	Senior Supply Chain Planner	Canadian Forest Products LTD
Mahlandt	Adam	General Manager	Terminal Railroad Association of St. Louis

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Last Name	First Name	Title	Company Name
MANN	ABBY	Vice President Plywood and Transportation	AP GROUP (ASPEN PLANERS GROUP)
Mannka	Ken	EVP Operations North America	Nexxiot
Marafino	Frank	CEO	Advanced Technology Innovations, Inc.
Marinic	Boris	General Sales Manager	Miner Enterprises
Martin	Alicia	Director of Sales	GATX
Martin	Ron	VP Sales	Advanced Rail Systems
Martinez	Mario	Manager of Transportation	Sierra Pacific Industires
Massey	Timothy	Account Executive	Progress Rail, A Caterpillar Company
McMonagle	David	Global Sales Manager	Trackmobile
Moran	Mallory	Sr. Manager, Sales & Marketing	The Greenbrier Companies
Mudry	Jeremy	VP, Sales	Wells Fargo Rail
Mullen	Cedric	Managing Director	CPKC
Murphy	Chris	CEO	Sierra Pacific Warehouse Group
Murray	Alissa	Manager Sales	BNSF Railway

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Last Name	First Name	Title	Company Name
Murthy	Meena	Director, Sales & Marketing Services	CPKC
Norstrom	Jeff	COO	4 Modes Transportation, Inc.
Parham	Angela	Transportation Coordinator	Central Oregon And Pacific Railroad
Peters	Michael	President	WESTRAN SERVICES LTD
Pickel	Robert	Sr. VP - Marketing & Sales	National Steel Car
Pittis	Jonathan	Director of Sales Canada	TrinityRail
Pogue	Tom	CEO - President	Windsor Transload - Essex Group
Potts	Sam	Sr. Director, Business Development & Partner Management	RapidSOS
Pratt	Michael	General Director Sales	BNSF
Riner	Joe	Sales Director	Union Pacific Railroad
Rooker	Trevor	Director Marketing	Union Pacific
Rowe	Christian	Vice President, Business Development	Savage
Sharp	Zachary	Sales and Operations Manager	PNW Railcars

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Last Name	First Name	Title	Company Name
Skoy	Brig	Director, Terminal Development	Savage
SLAY	AMY	Manager	Genesee & Wyoming
Smith	Gino	Manager, HazMat Services	AllTranstek, LLC
Snyder	Jerelyn	Assistant Vice President Sales and Marketing	Genesee and Wyoming Inc
Stahl	Andrew	Founder & Owner	Andrew Stahl Executive Recruiters, LLC
Steele	Jason	Territory Manager	Pape Material Handling
Stein	Tracy	Executive Director	North American Rail Shippers Association
Swist	Bob	VP Sales & Marketing	MHX
Taylor	Alicia	Transportation Manager	MFP
Whitney	Matt	Director of Business & Industrial Development	Terminal Railroad Association of St. Louis
Yaffa	David	Logistics Specialist 2	Roseburg Forest Products