



# PNWARS Fall Meeting

October 10-11, 2023

Seattle Waterfront Marriott

*Safety & Innovation in Rail*

## TUESDAY, OCTOBER 10, 2023

12:00 PM	<b>Registration Open</b>	<i>Ballroom Foyer</i>
1:00 PM	<b>Welcome to Seattle!</b> PL Cartier, Interfor - PNWARS President <b>** National Anthems of the United States &amp; Canada</b> <b>** Safety Briefing</b> <b>** Anti-Trust Statement</b>	<i>Grand Pacific D</i>
1:15 PM	<b>Loup Logistics - Generating Value for our Customers</b> Josh Perkes, Vice President, Loup Logistics	<i>Grand Pacific D</i>
2:00 PM	<b>How is Maintenance &amp; Repair Landscape Changing for PNW Shippers?</b> Manny Montenegro, Account Manager, Eagle Railcar Services	<i>Grand Pacific D</i>
2:45 PM	<b>Grant Funding Options for Rail Shippers</b> Glen Rees, Director, Rail Business Development, Cummins Sales & Service	<i>Grand Pacific D</i>
3:00 PM	<b>Afternoon Coffee Break</b>	<i>Grand Pacific A-C</i>
3:15 PM	<b>Relevance in Recruiting</b> Michelle Malski, SPRING	<i>Grand Pacific D</i>
4:00 PM	<b>Rail Load Patterns 101</b> Ben Cates, Manager - Shipment Quality, CN and Kelsey Even, Manager - Closed Car Loading Rules, MxV Rail	<i>Grand Pacific D</i>
4:45 PM	<b>Closing Remarks</b> PL Cartier, Interfor - PNWARS President	<i>Grand Pacific D</i>
5:00 PM	<b>PNWARS Reception</b> <i>Sponsored By: Patriot Rail</i>	<i>Grand Pacific A-C</i>

## WEDNESDAY, OCTOBER 11, 2023

7:00 AM	<b>Registration Open</b>	<i>Ballroom Foyer</i>
7:30 AM	<b>Breakfast</b>	<i>Grand Pacific A-C</i>
8:30 AM	<b>Opening Remarks</b> PL Cartier, Interfor - PNWARS President	<i>Grand Pacific D</i>
8:45 AM	<b>Morning Keynote</b> Ryan Dreier, Vice President Industrial Products, BNSF	<i>Grand Pacific D</i>
9:30 AM	<b>Incentivizing Innovation through Collaboration</b> Patty Long, CEO, Railway Supply Institute	<i>Grand Pacific D</i>



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### WEDNESDAY, OCTOBER 11, 2023 (Continued)

10:15 AM	<b>Morning Coffee Break</b>	<i>Grand Pacific A-C</i>
10:35 AM	<b>Utilizing New Inland Rail Ramps to Grow Exports &amp; Increase Operating Efficiency</b> Jeff Brubach, Business Development Manager, Northwest Seaport Alliance	<i>Grand Pacific D</i>
11:20 AM	<b>Innovation in Rail Network Visibility</b> John Schmitter & Adam Nori, RailState	<i>Grand Pacific D</i>
12:05 PM	<b>Closing Remarks! See you in San Francisco!</b> PL Cartier, Interfor - PNWARS President <b>** Cash Drawings!</b>	<i>Grand Pacific D</i>

#### FUTURE PNWARS MEETINGS

Spring 2024: April 9-10 - InterContinental San Francisco  
Fall 2024: October 22-23 - Seattle Marriott Waterfront