

Incentivizing Innovation through Collaboration PNWARS Meeting October

RSI Introduction

2023

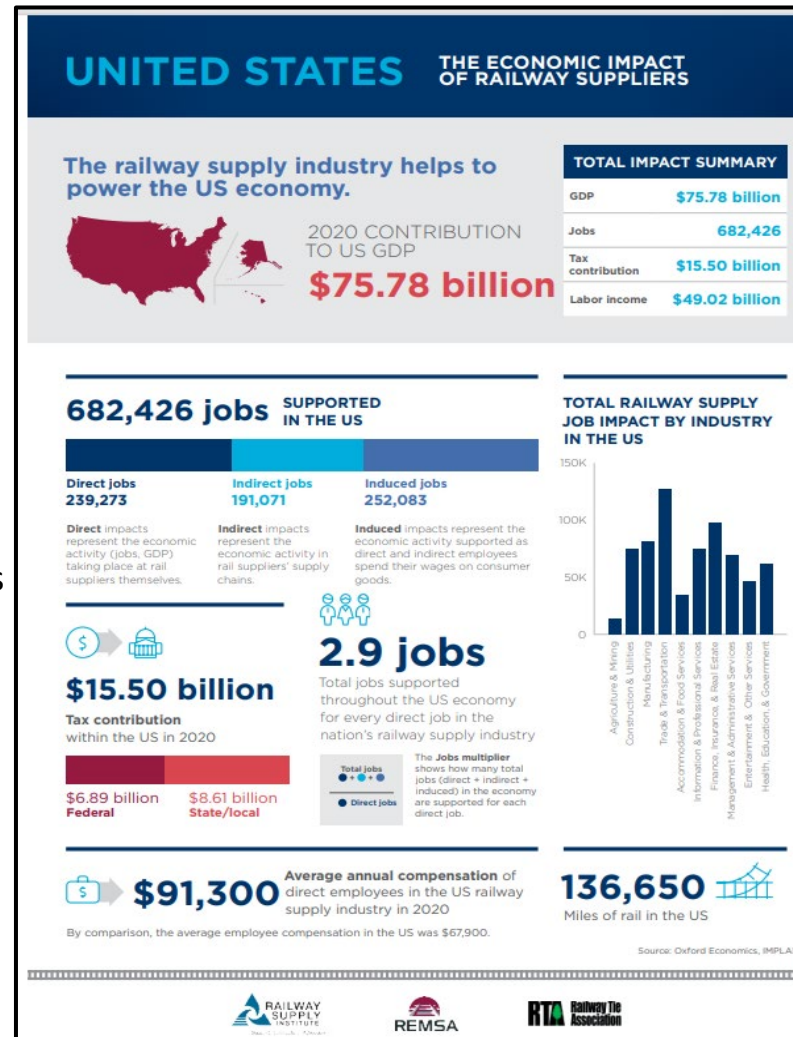


Patty Long
President

Who We Are

Our 160+ member companies represent a broad span of the rail supply industry including:

- Locomotive & railcar builders and owners
- Component suppliers
- Maintenance of way equipment builders and suppliers
- Communications, signal & train control suppliers
- Advanced technology companies



Sheena Prevette

Director, Regulatory and Industry Affairs
American Railway Car Institute
Equipment Leasing Committee
Quality Assurance Committee



Lee Verhey

Executive Director, Committee on Tank Cars
Committee on Tank Cars



Ashley Shelton

Senior Director, Government and Public Affairs
Government and Public Affairs Committee

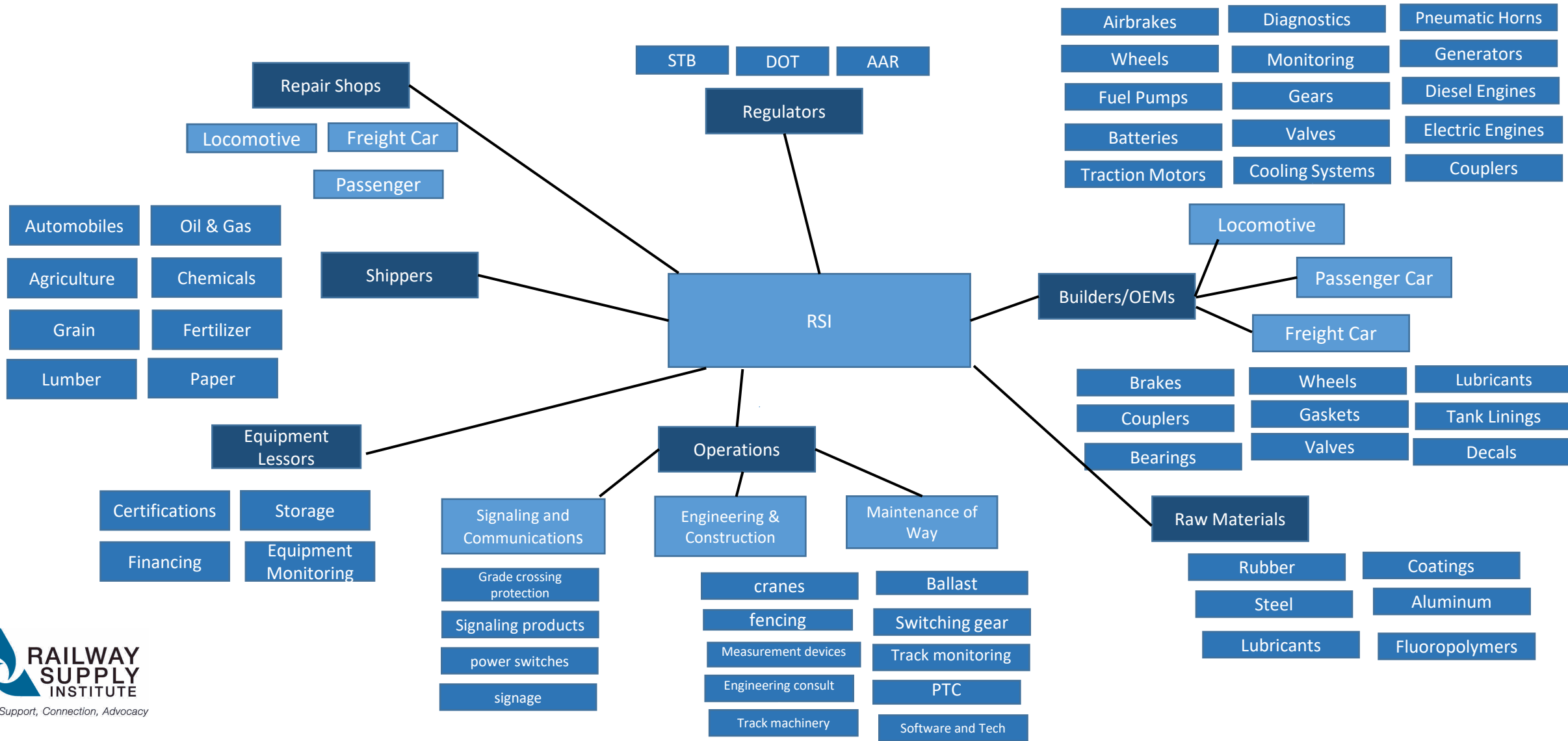


Hayley French

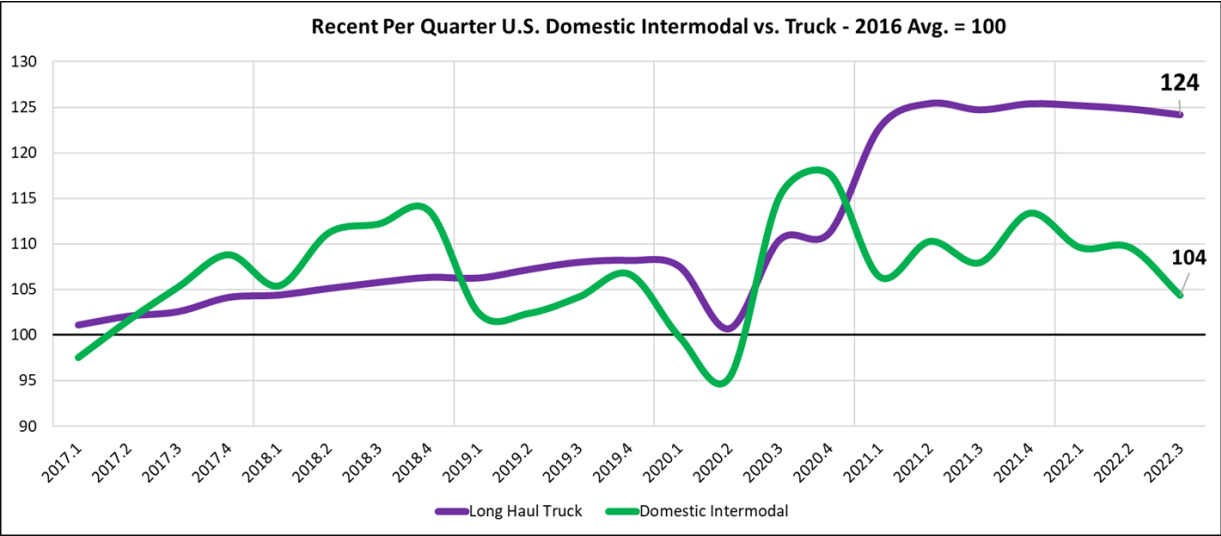
Coordinator, Membership and Operations

Railway Supply Ecosystem

2023

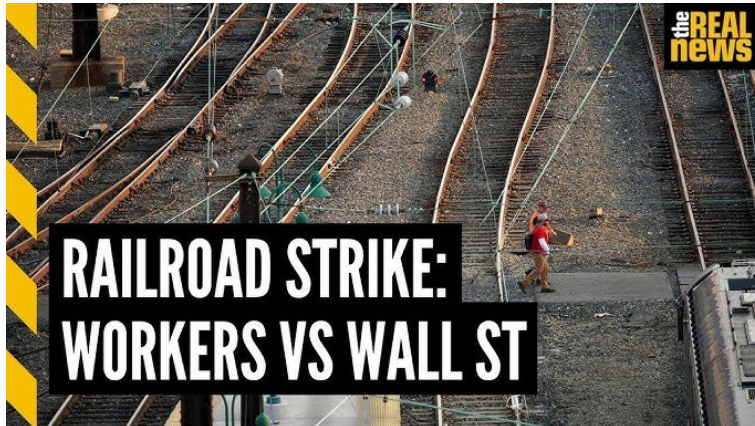


Increasing Modal Share



Holding Us Back

2023



THE EPOCH TIMES

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CANADA

Poor Rail Service Costing Agriculture Sector, Canadian Economy, Industry Insiders Say



A worker boards a Canadian Pacific Railway locomotive at a yard in Calgary on March 18, 2022. (The Canadian Press/Jeff McIntosh)

Senate bill addresses 'unreliable' freight-rail service

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Challenges on the Horizon

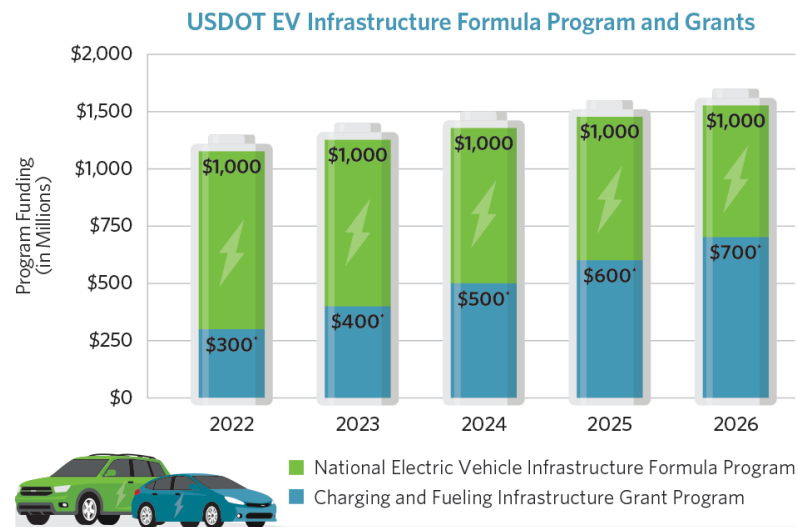
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Electric/Autonomous Trucking Will Remove Rail's Sustainability Advantage.



Consequences of E. Palestine go beyond legislation.



Federal funds support vehicle infrastructure: Railroads are privately funded.

Technology is the Solution

2023

- Telematics
- Drive to Net Zero Emissions
- Safety Monitoring

ALSTOM
• mobility by nature •

RAILPulse

**THE GREENBRIER
COMPANIES**

Progress Rail
A Caterpillar Company

duostech

Amsted Rail

SIEMENS
Ingenuity for life

Wabtec
CORPORATION

Cummins
Power Systems

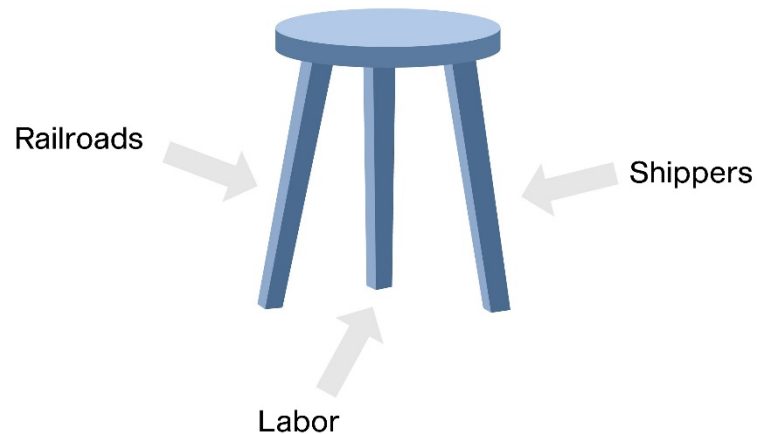
TRINITYRAIL

Collaboration is the Secret Sauce

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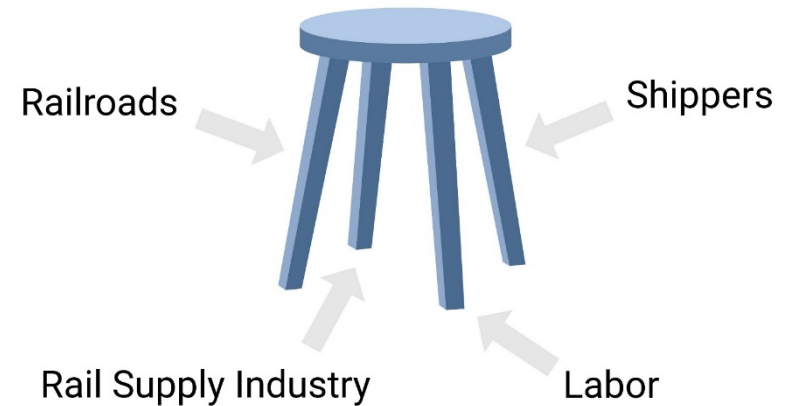
NO

Freight Rail Industry



YES

Freight Rail Industry



Who Shapes Our Environment

2023



Strategic Partnerships

2023



RSI Strategic Partnerships



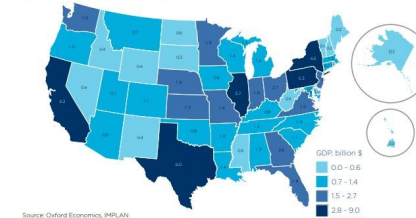
Tactics

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- Tell Them
- Show Them
- Tell Them (Again)
- Help them Understand Who/What is at stake
- Hold Them Accountable

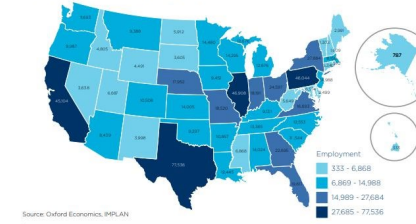


Fig. 21: Total GDP impact by state, 2020



Source: Oxford Economics, IMPLAN

Fig. 22: Total employment impact by state, 2020



Source: Oxford Economics, IMPLAN





Questions/Thank You for Having Me!