



**PNWARS Fall Conference
Motif - Seattle
September 26-27, 2018**

Theme: Best Practices & Strategy For Growth

TUESDAY September 25, 2018

12-4:00 PM **Registration: Hotel Lobby**

12:00 PM The Golf Club at Newcastle - China Creek Course - New Castle, WA 98059
Golf Chairman: Scott Cantonwine - PNWARS Board, General Manager - Cascade Warehouse

WEDNESDAY September 26, 2018

8:30 AM **Hotel Lobby**
Registration At 1:30 PM it will move to Foyer of Emerald 3

8:00 AM Tour Future of Flight - Boeing (roughly 3 hours door to door)

11:30 AM **Frolik Private Dining Room**
BOD Meeting - BOD Members Only

1:30 PM **Foyer Emerald 3**
Registration

1:30 PM **Emerald 1**
Opening Comments: Tim Atkinson - President - PNWARS, Vice President of Sales - Stimson Lumber Co.
Safety Briefing: Motif Staff
Anti Trust: Larry Davidson - PNWARS Director, Law Offices of L.R. Davidson
U.S. & Canadian National Anthems: Susan Galbraith

1:45 PM Class I US Railroad - West
Introduction: Tim Atkinson - President - PNWARS, Vice President of Sales - Stimson Lumber Co.
Kenny Rocker: Executive Vice President - Marketing and Sales - Union Pacific Railroad

2:20 PM Washington/Oregon DOT Updates
Introduction: Scott Cantonwine - PNWARS Board, General Manager - Cascade Warehouse

2:20 PM Jason Beloso: Freight & Rail Planning Program Manager - WSDOT

2:40 PM John Johnson: Rail Safety Manager - ODOT

3:00 PM Networking Break

3:15 PM Shipper Panel
Introduction: Jim Munson - PNWARS Board, Owner - LoadRite Logistics
Steve Killgore: CEO - Timber Products
Allen LaTourette: Transportation Manager - SteelScape

4:00pm Guest Speaker
Introduction: Thomas Gennarelli - PNWARS Chair Advisory, Director of Logistics and Planning - Roseburg Forest Prod.
Guest Speaker: Shawn Harper - CEO -American Service Protection and Retired NFL Player

5:30PM-7:00PM **Emerald 2 & 3**
Reception: Hosted by PNWARS and Sponsors



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THURSDAY September 27, 2018

- 7:00 AM **Emerald 2 & 3**
Breakfast Buffet until 8:30 AM
- 7:00 AM **Foyer**
Registration
- Emerald 1**
- 8:00 AM Opening Comments: Tim Atkinson - President - PNWARS, Vice President of Sales - Stimson Lumber Co.
- 8:15AM Class 1 Railroad East
Introduction: Tim Atkinson - President - PNWARS, Vice President of Sales - Stimson Lumber Co.
Doug McNeil: Group Vice President - Paper, Clay and Forest Products - Norfolk Southern Corp.
- 9:30 AM Washington D.C. Update
Introduction: Jennifer Krueger - PNWARS Board, Transportation Manager - Weyerhaeuser
Adam Nordstrom: Principal - Viking Navigation LLC
- 10:15 AM Networking Break
- 10:30 AM Rail Equipment
Introduction: Michael Elliott - PNWARS Board, Transportation Manager - Boise Cascade
Chad Teague: Senior Vice President Regional Sales - GATX
- 11:00 AM Local Shortline Report
Introduction: Michael Elliott - PNWARS Board, Transportation Manager - Boise Cascade
James Forgette: General Manager - Ballard Terminal Railroad
- 11:30AM Closing Comments: Tim Atkinson - President - PNWARS, Vice President of Sales - Stimson Lumber Co.
NOON Close of Conference
- NOON **Emerald 2 & 3**
Buffet lunch will be served until 1:30pm